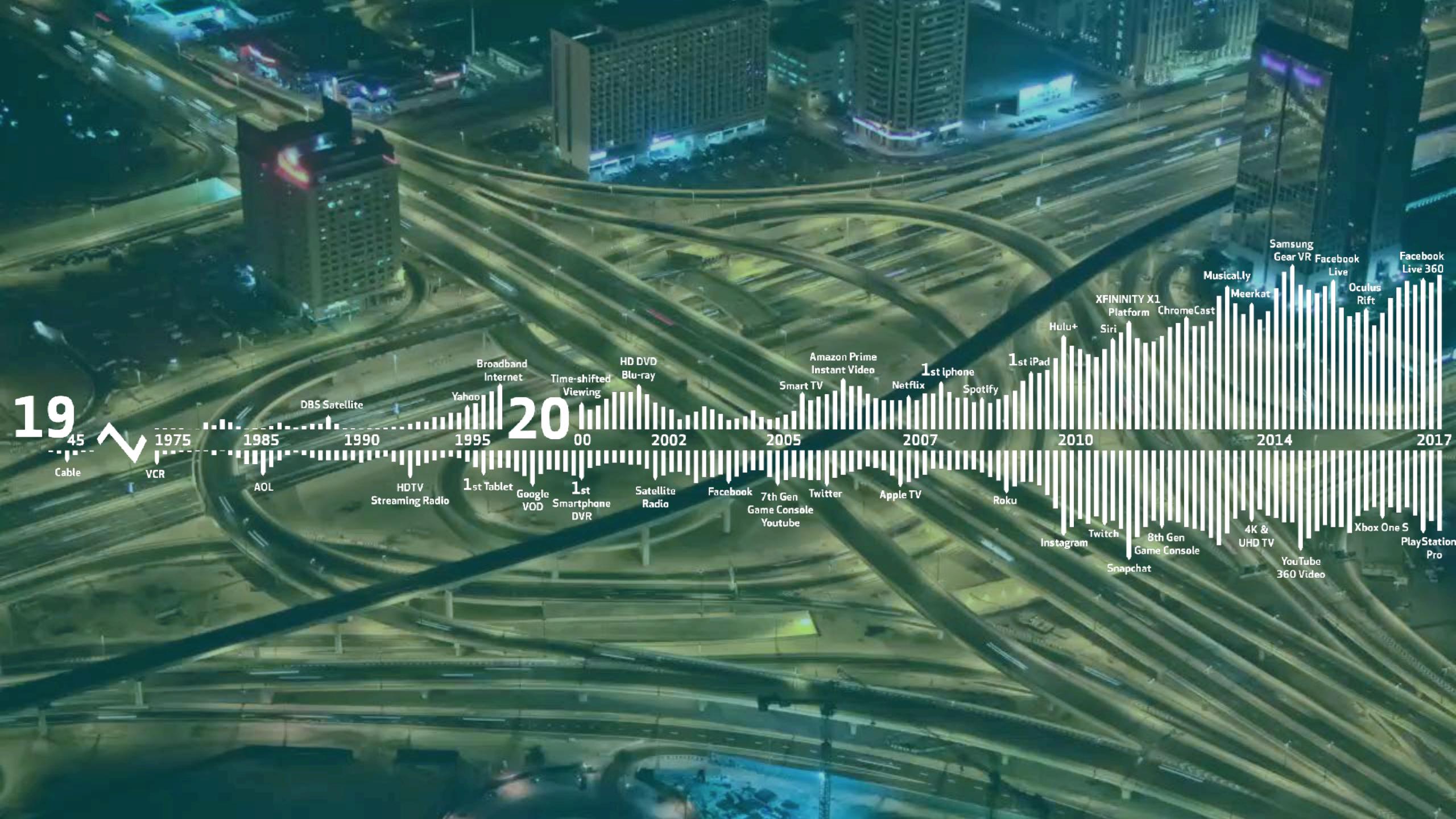
### REACHING

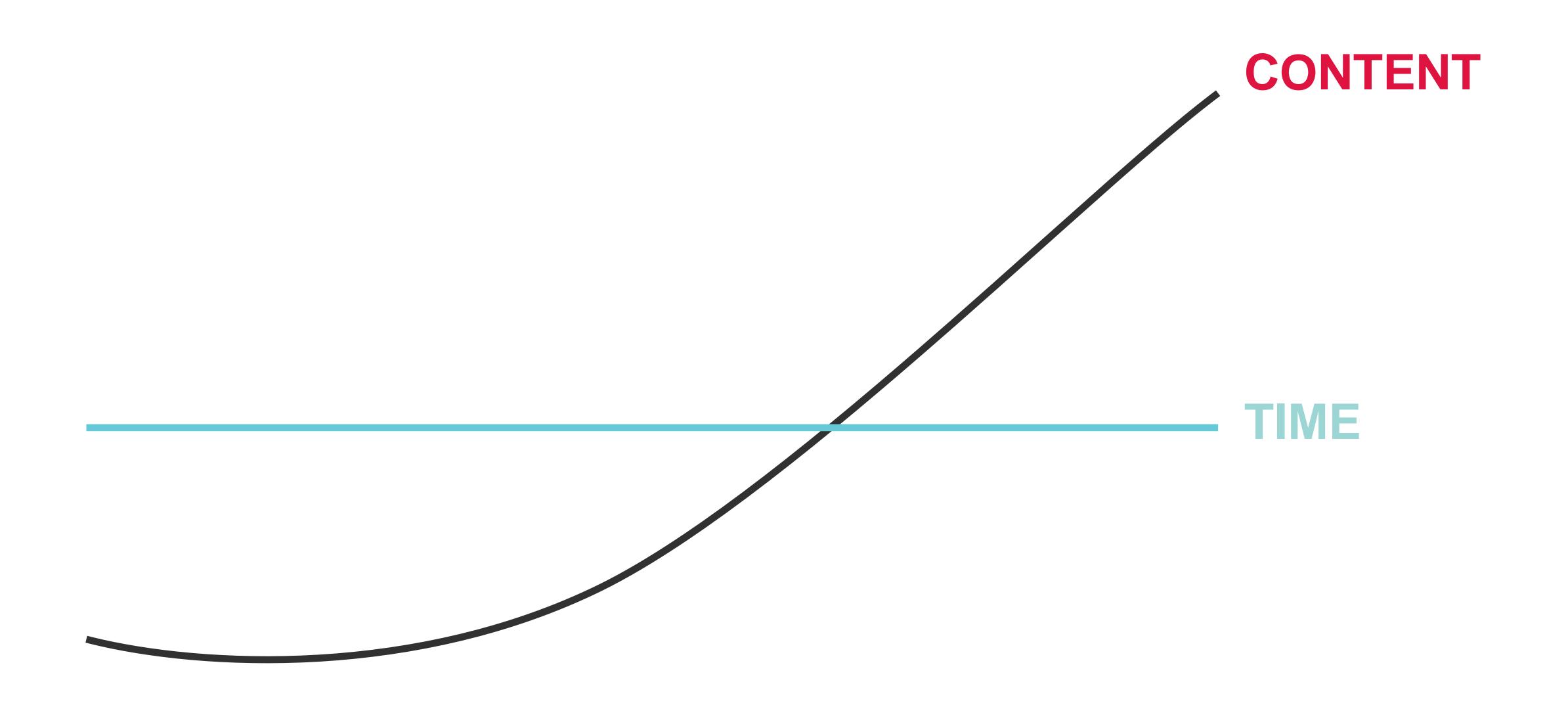
### CONNECTED CONSUMERS

ANDA NOVEMBER 8, 2017













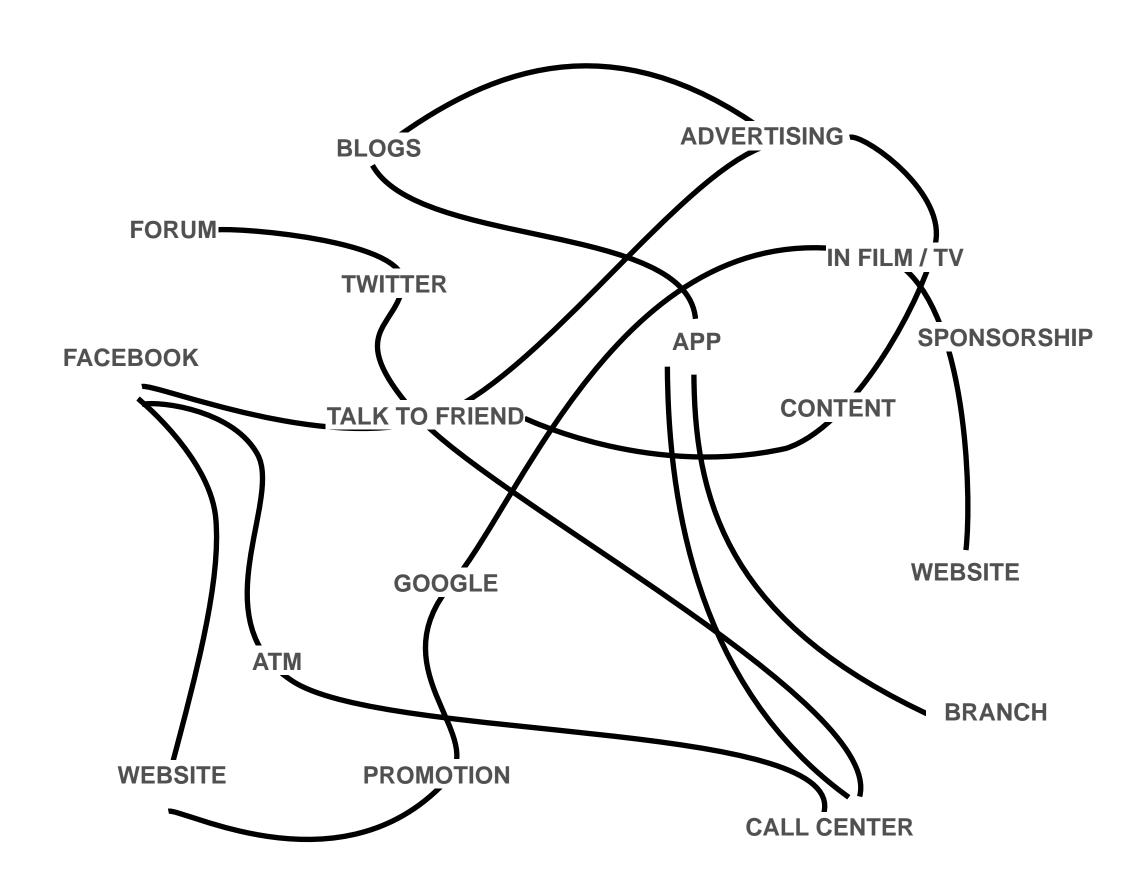
AWARENESS

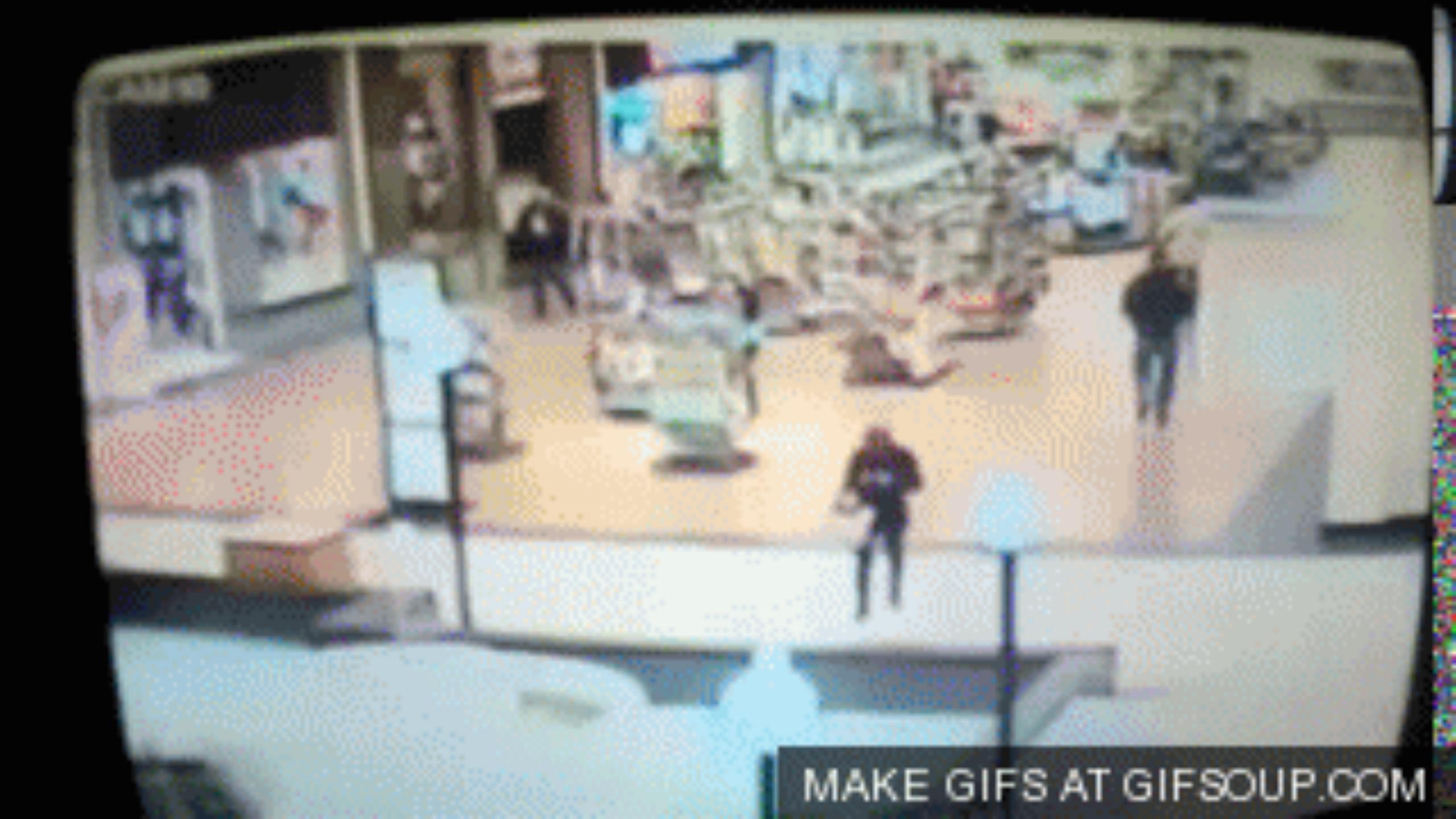
INTEREST

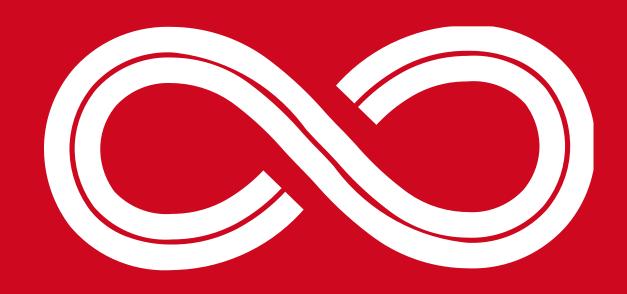
DESIRE

**ACTION** 

YESTERDAY







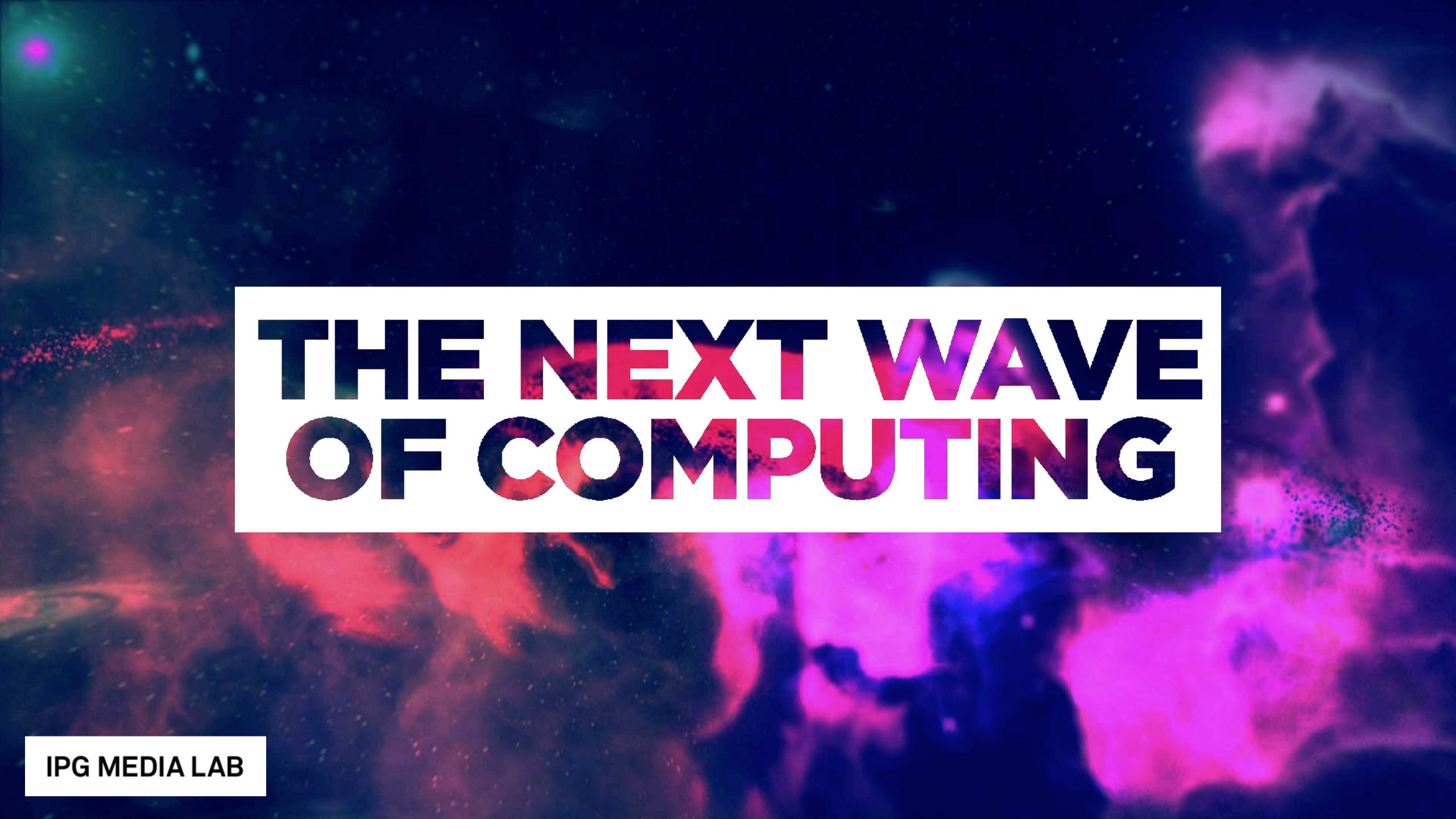
Longest Running Media Futures Agency



**300+ Partners Each Year** 



Perspective, Publishing And Proactive Guidance



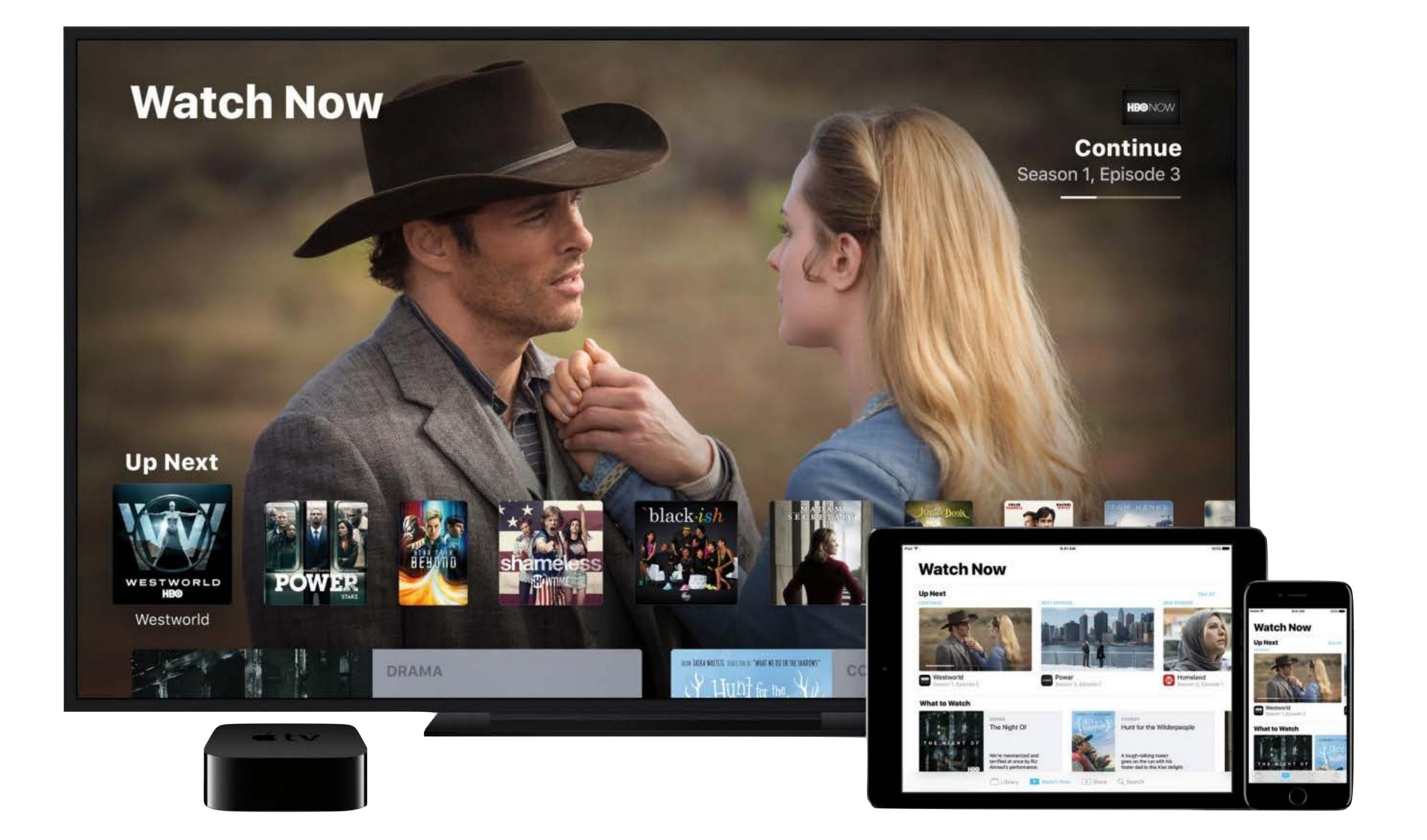
# "THERE ARE ONLY TWO BUSINESS MODELS: BUNDLING AND UNBUNDLING."

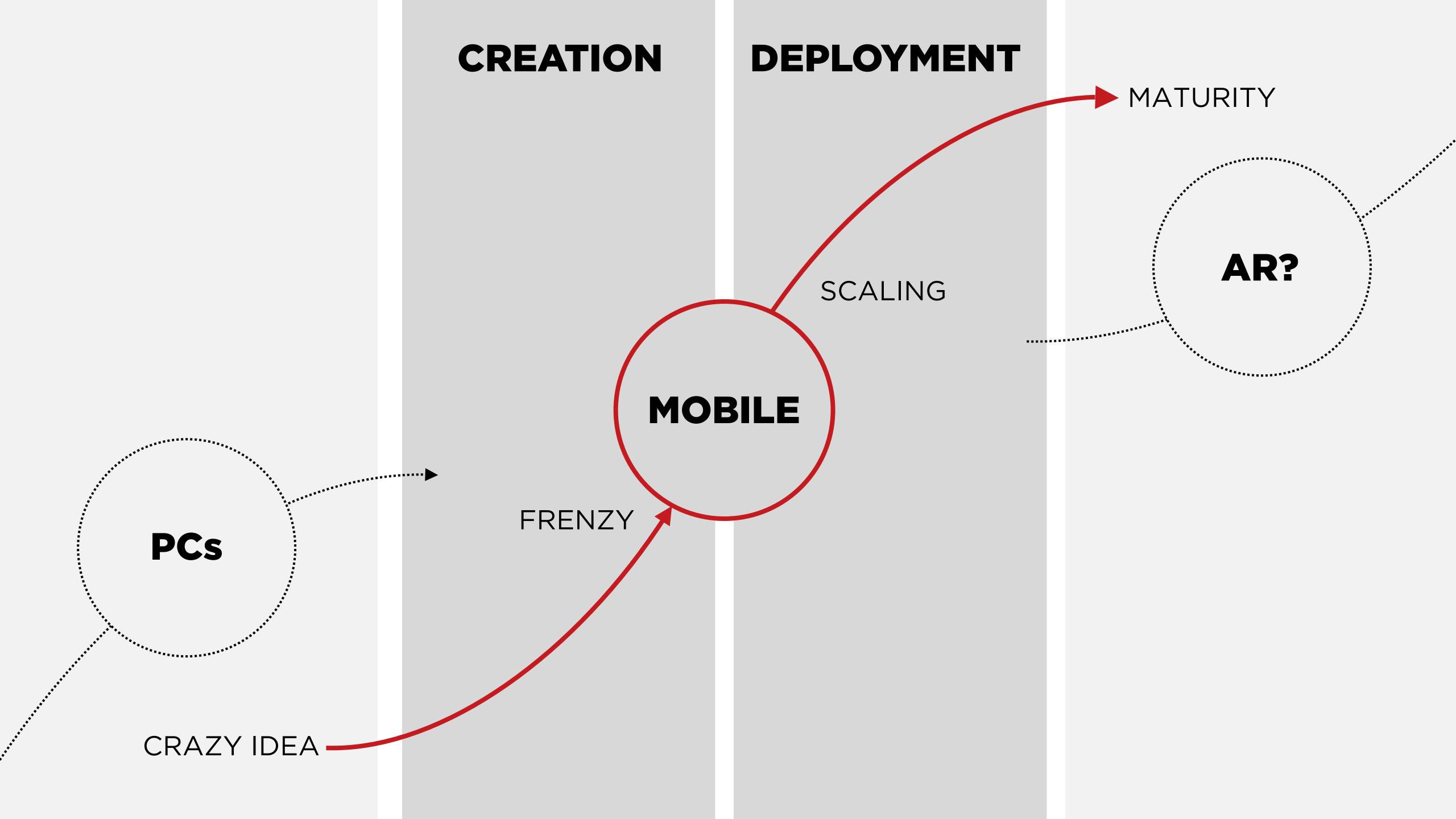
JIM BARKSDALE

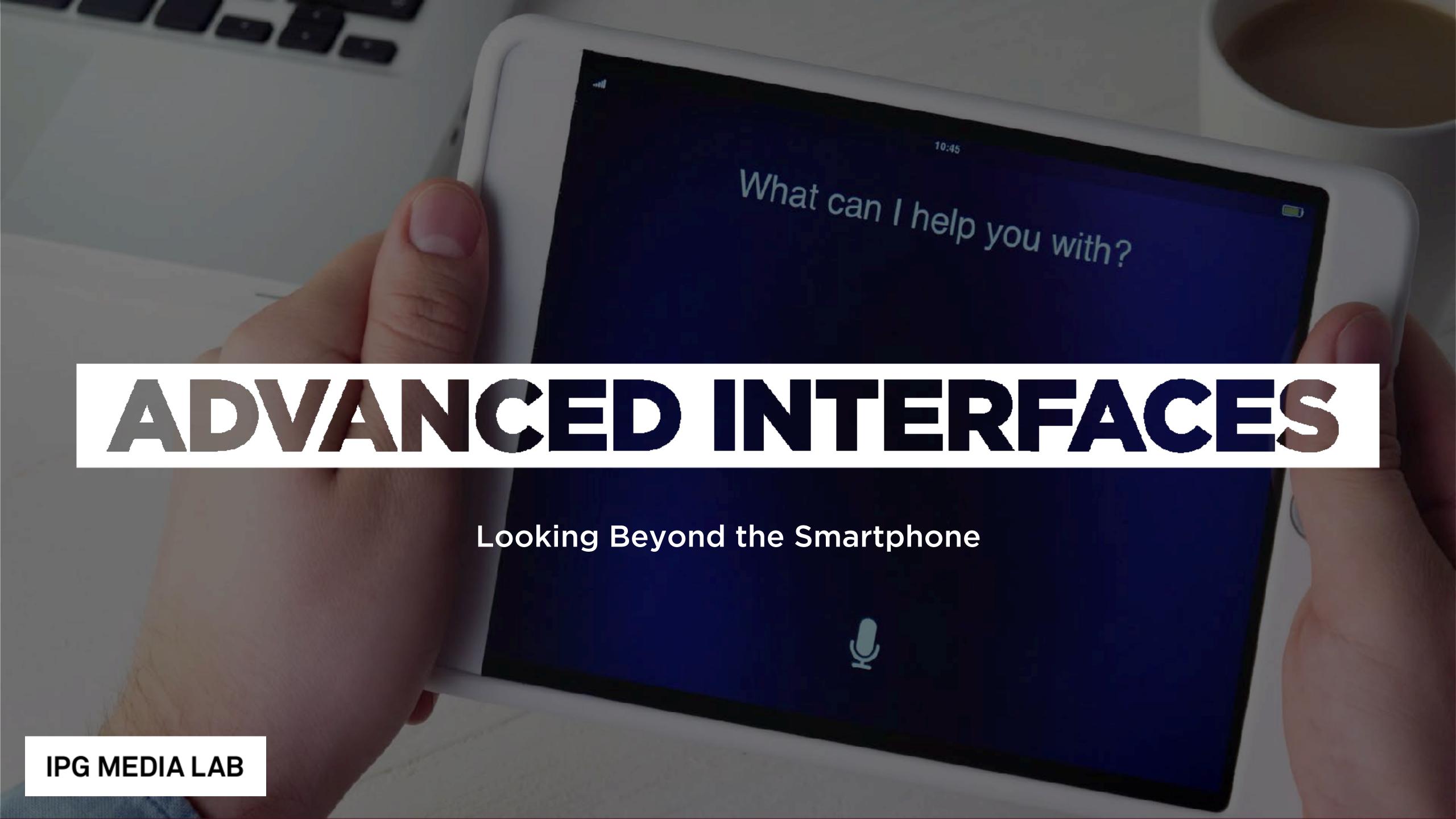




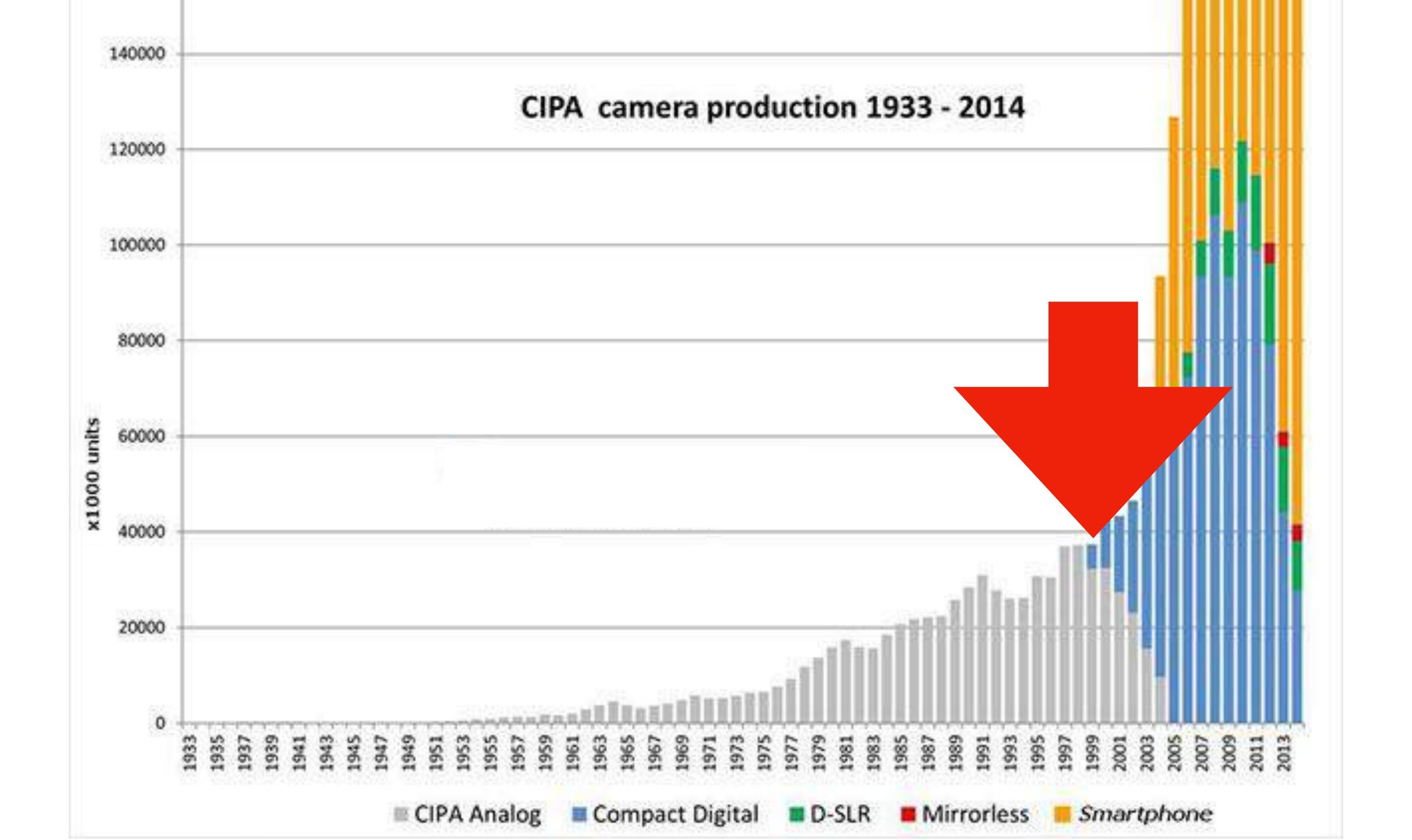
1991 2007

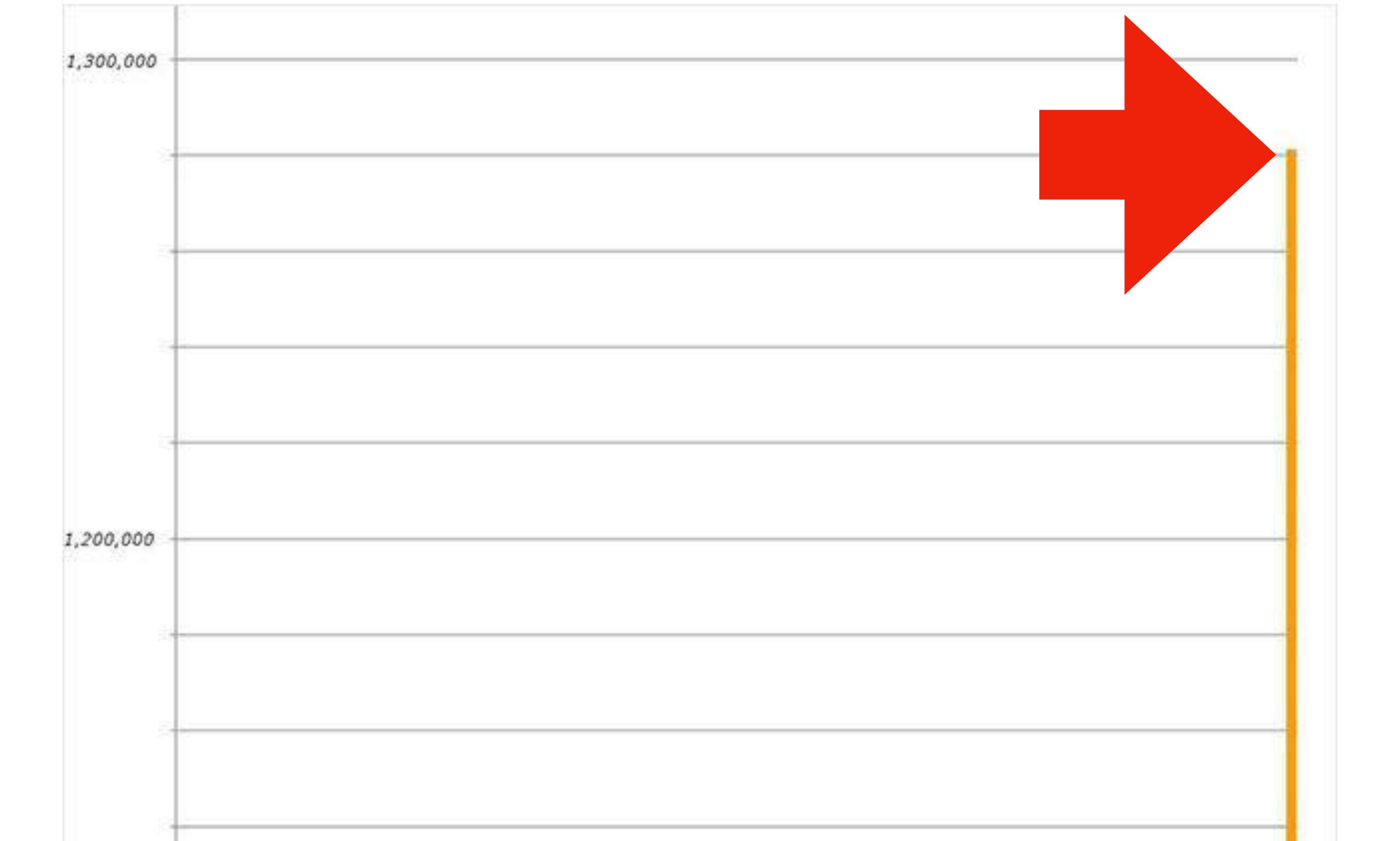










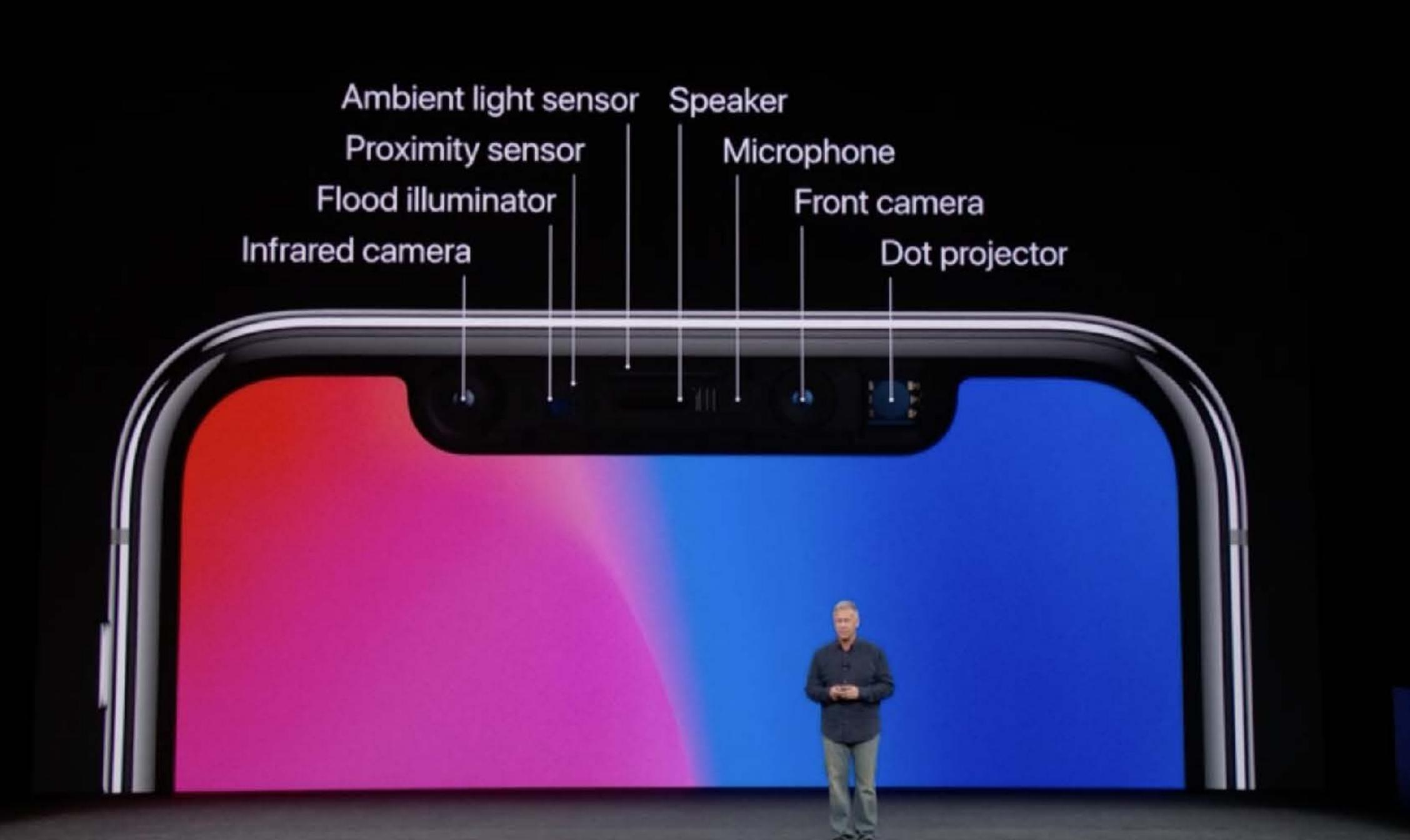




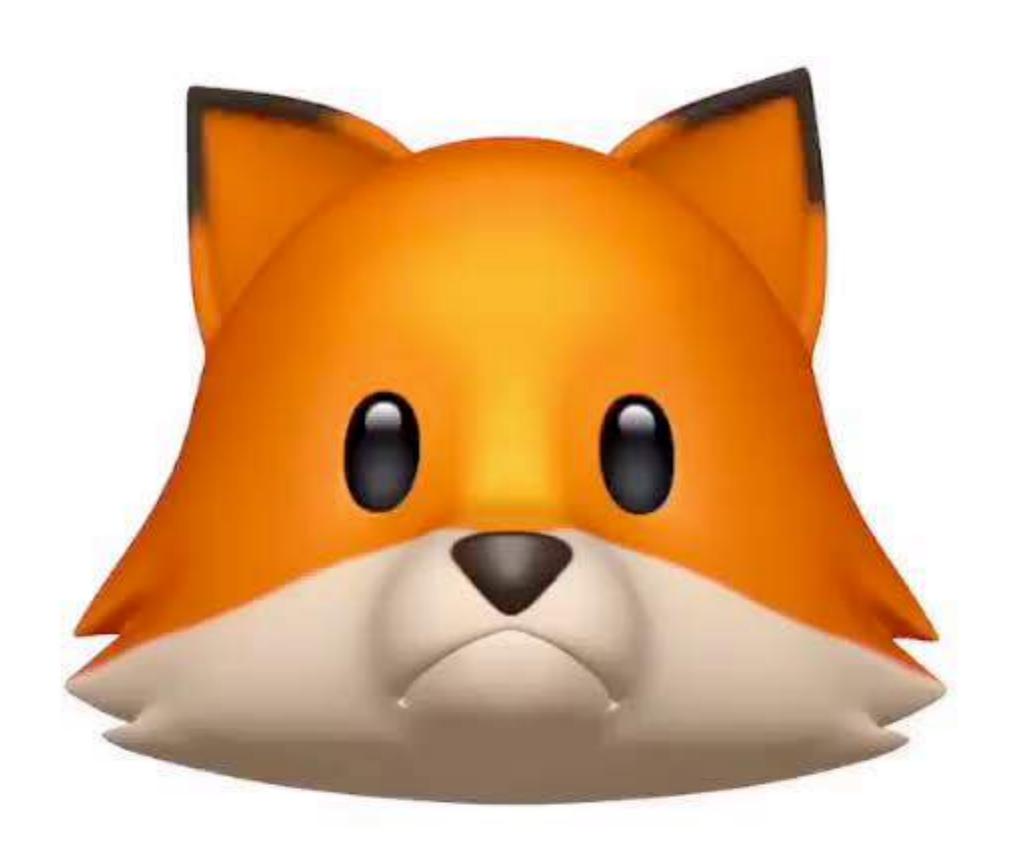




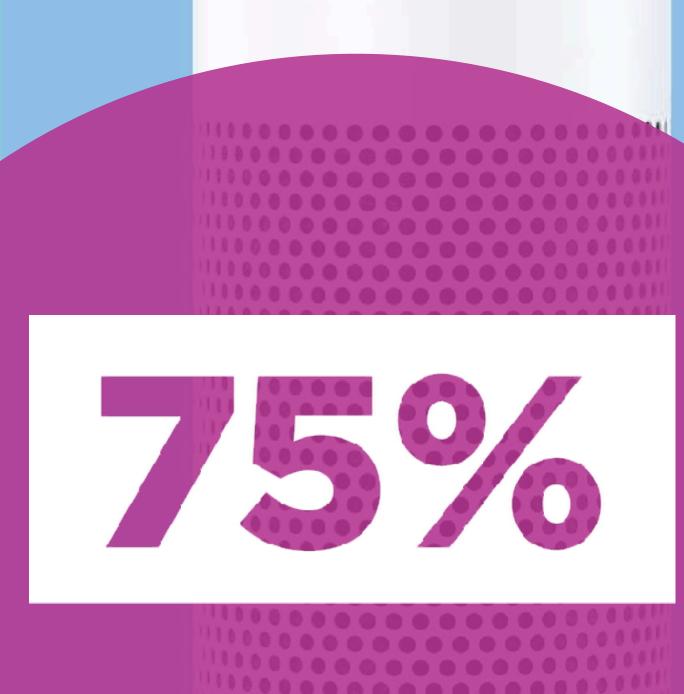






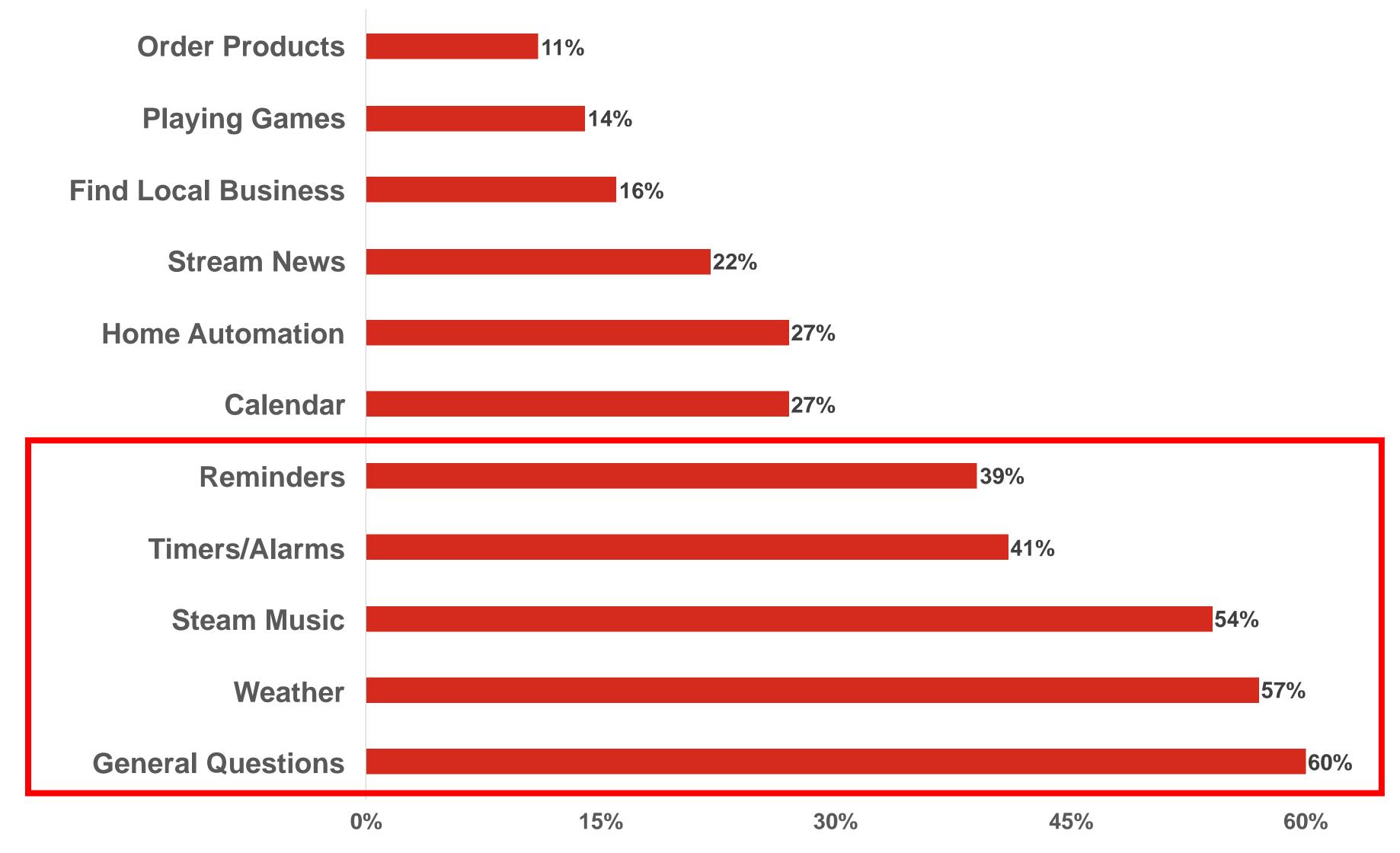






OF US HOUSEHOLDS WILL HAVE SMART SPEAKERS BY 2020

#### WHAT ARE SMART SPEAKERS USED FOR?

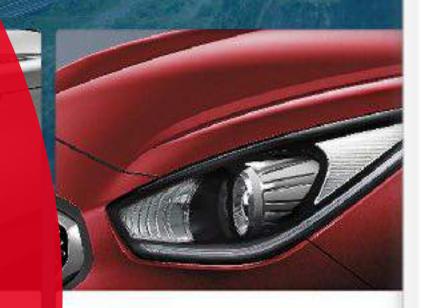


SOURCE: comScore, US Homes With Smart Speakers Q1 2017, via Statista

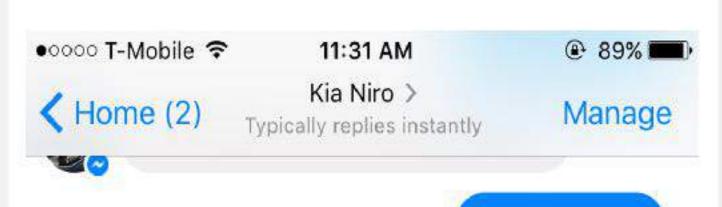
sage to get started.

27.4%

OF US MESSAGING APP USERS HAVE USED A CHATBOT TO **CONNECT WITH A BUSINESS OR BRAND** 



Crimson Red Metallic



What up niro



You know. Bot things.

Show me colors



I come in seven vibrant colors.





Aurora

Pearl

Message Kia Niro...

Silky Silver

Metallic



















## RETAIL DISRUPTION

Focusing on Experience and Convenience

**IPG MEDIA LAB** 

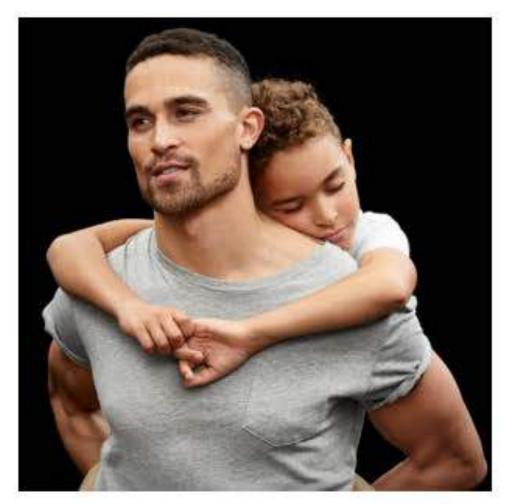




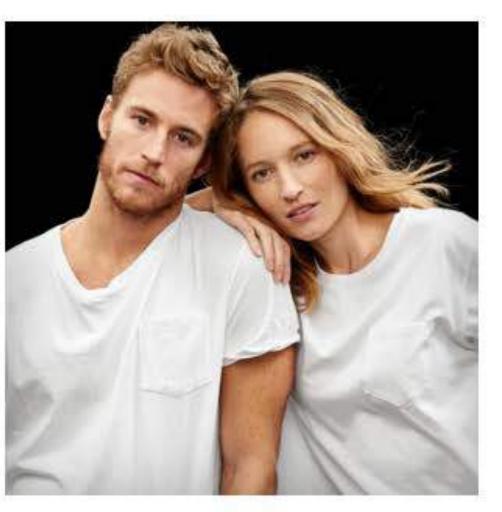


#### SHOP GAP ONLINE

WE'LL PICK IT UP FOR YOU











No. of Lot 7715 **DNAW REGNAXELA** BE

512

(917)





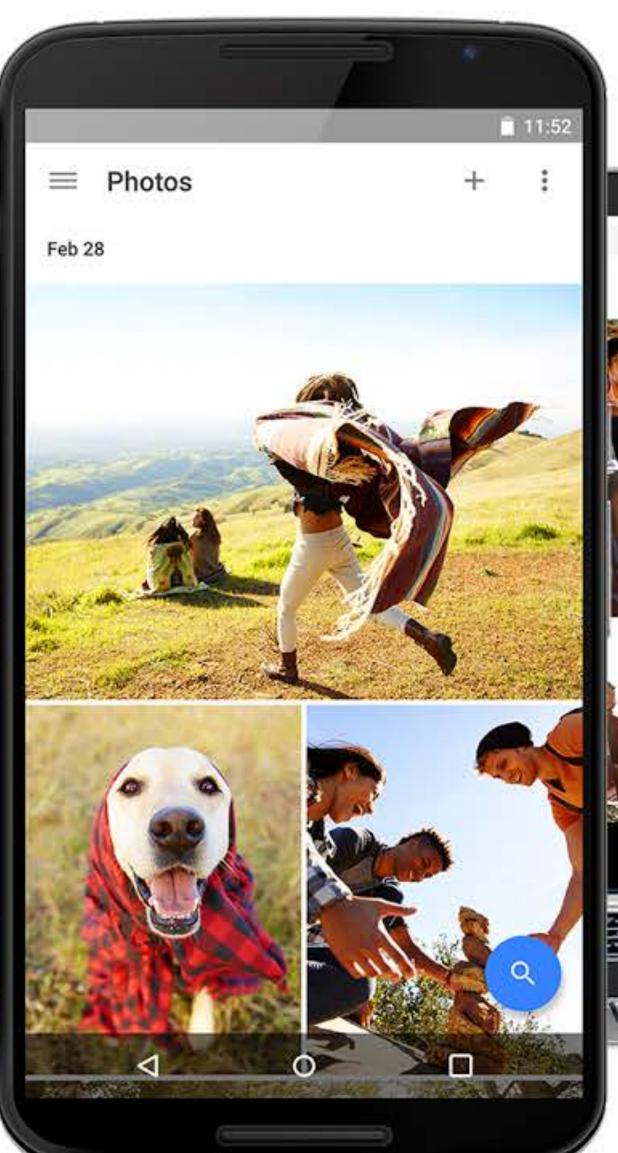
## UNBUNDLED SEARCH

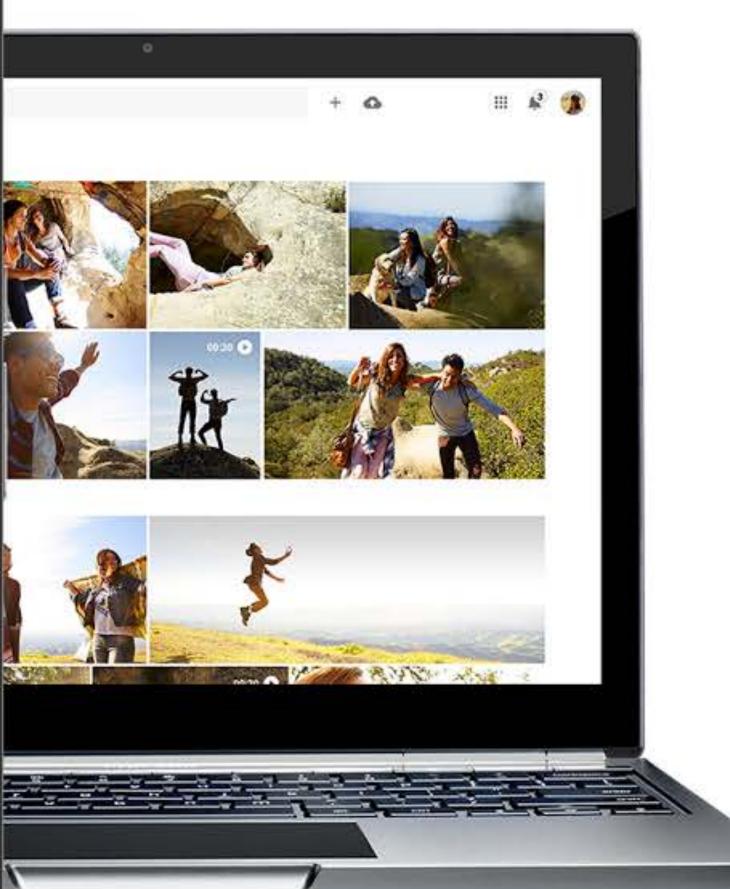
Ears and Eyes for Our Als

**IPG MEDIA LAB** 









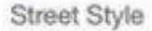
75%

OF US INTERNET USERS
REGULARLY OR ALWAYS
SEARCH FOR VISUAL CONTENT
BEFORE MAKING A PURCHASE







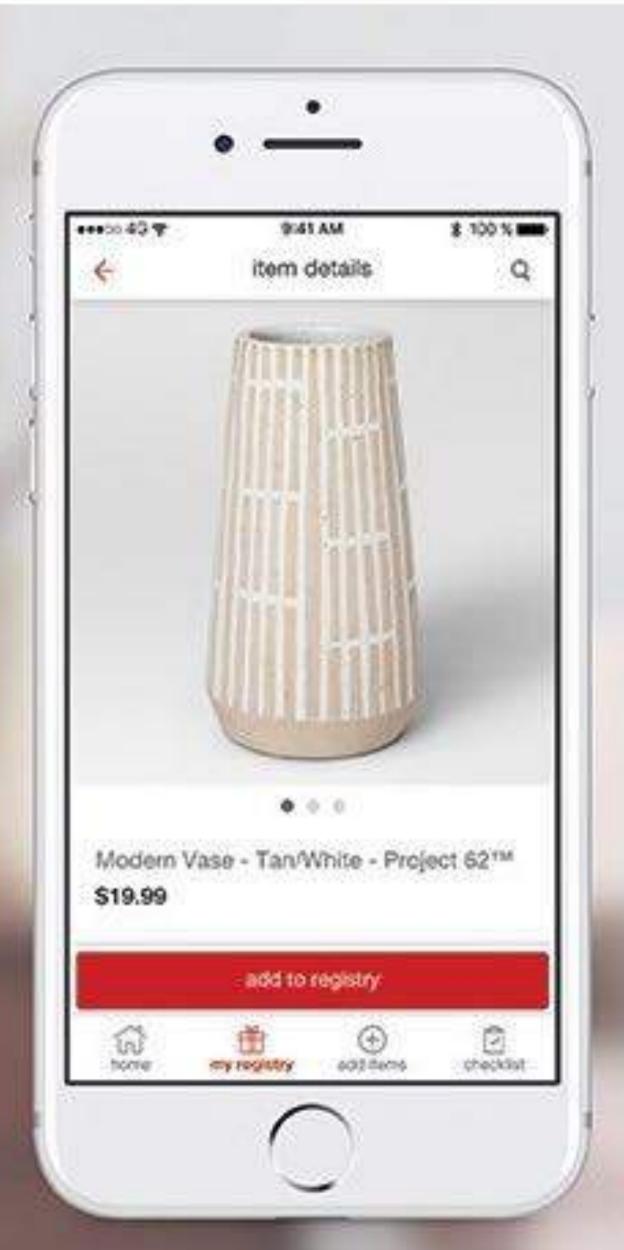


PJ Andersen Casual



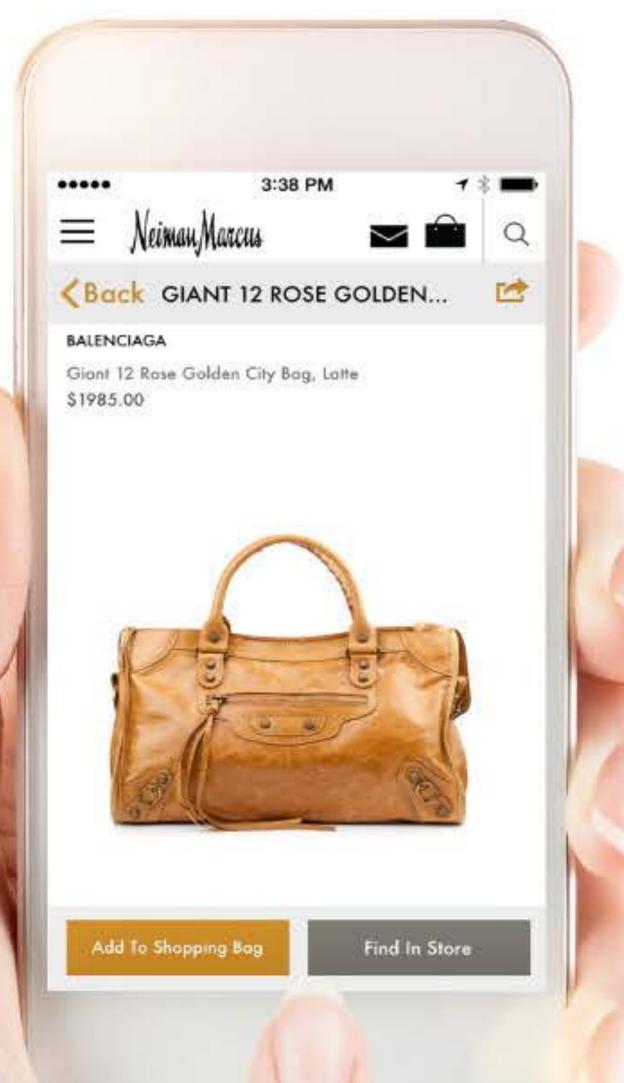
Rahul Pandey



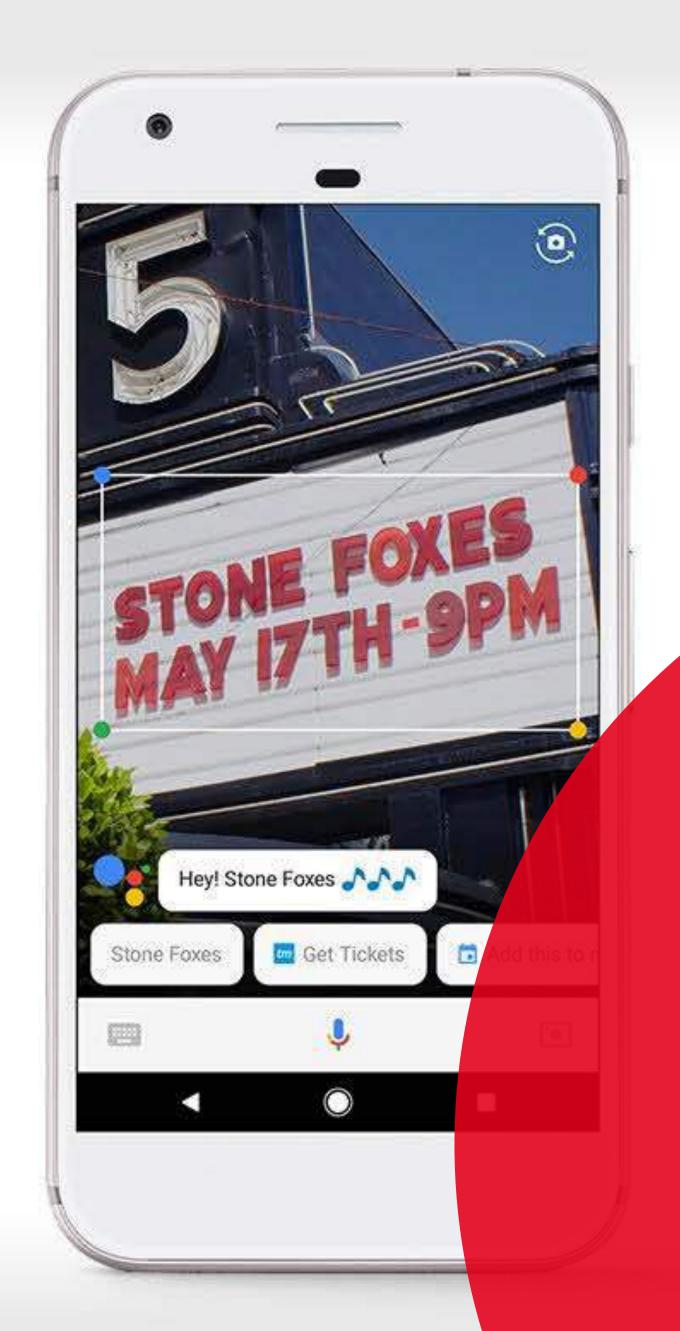












20%

OF SEARCHES WILL BE VISUAL BY 2020









